

HC Forklifts UK Breaks 1000th Truck Milestone



HC Forklifts UK – part of the Impact Handling Group – has continued its recent success with the landmark order of its 1000th Hangcha lift truck for the UK market.

The XF20D, specified with Okamura transmission and a 4500mm Triplex mast, was one of four machines sold to RPC Containers in Heanor via local HC Forklifts UK dealer GB Lift Trucks, which is to be delivered in October 2018.

The Hangcha range is distributed exclusively across the UK by HC Forklifts UK, who offer customers a market-leading range of value handling products via its growing nationwide dealer network of regional handling specialists.

Castle Donington based GB Lift Trucks, an official HC Forklifts UK dealer for the last four years, has seen a notable rise in the popularity of the Hangcha equipment range culminating in this milestone delivery.

Ben Afford, Dealer Manager at HC Forklifts UK comments: "We are delighted to see our 1000th Hangcha truck ordered for its new home and congratulate GB Lift Trucks on their excellent work as one of our official dealers".

Mr Afford goes on to say: "Over the last 18 months we have seen a big increase in dealers wanting to work with us, which is a reassuring sign that we are doing things right. The major drivers for this have undoubtedly been our dealer support offering alongside our flexibility and the immediate availability of equipment."

All UK market Hangcha equipment is delivered via HC Forklifts UK's Corby depot, where every machine is subjected to a thorough pre-delivery inspection before being forwarded to the local dealer for customer handover. The depot also holds an extensive inventory of new equipment as well as fast moving and service parts.

HC Forklifts UK provides all of its official dealers with a full support package, which includes an on-hand technical support team, engineer training (either in-house or at customer's premises), [immediately available consignment stock,] plus a full 2 year or 3,000 hour parts and labour warranty.

Hangcha has additionally established a European support centre and are developing a new parts supply system, which together will further streamline dealer and customer support across the country.